

Session Code: AC
Monday, 21 September 1330 – 1500

GLOBAL SUPPLIER RELATIONSHIP MANAGEMENT IN THE 21ST CENTURY: THE JOURNEY FROM MERE MARKET EXCHANGE TO COLLABORATIVE CO-DESTINY ALLIANCE

Chris Gallagher
Director of Global Customer Solutions
The Chartered Institute of Purchasing & Supply

One of the critical elements of supply chain management is building relationships with your key suppliers. The health of these relationships can make or break an organization.

Chris Gallagher is the Director of Global Customer Solutions at the Chartered Institute of Purchasing and Supply; formerly the Director responsible for CIPS Membership and Education programmes, Chris joined the Institute in 2000.

His current remit encompasses total responsibility for all of CIPS corporate activities worldwide which involves all of CIPS International networks reporting to him.

Before joining the Institute Chris spent the larger part of his career in the retail sector where along side Buying and Merchandising, he gained experience at senior level in Sales and Marketing, Operations Management and Management Development.

Chris has a deep passion for Supply Chain Management and the Development of Professionals, having worked extensively with Business Schools and Universities in the design and delivery of training and qualifications programmes.

Chris is married with four children and lives in Cambridge UK.